Profile

of

Joerg Blecker



Braunschweig / Germany



Name: Jörg Blecker

Position: Executive Manager, Owner Location: Braunschweig, Germany



Education

1974-1977 VW Braunschweig, toolmaker

1979-1982 University of Applied Sciences, Wolfenbüttel, graduate engineer (Dipl.-Ing. [FH])

Miscellaneous

2000 Computerworld Smithsonian Award, Washington/USA

2003-2011 Honour Professor, Tongji University, Shanghai/China

2004 Magnolia Award. Shanghai/China

- Several seats in supervisory boards
- Language skills:
 - German: native language
 - English: fluent in written and spoken
- Chinese: basic



Mr. Blecker meets Hu Jintao, ex. President, P.R.China

Professional experience

1982-1990 IBM Corporation, Mainz, Frankfurt, Hamburg, purchaser, sales consultant

1990-1998 VW Group, Wolfsburg, executive director worldwide purchasing electrics/electronics: VW, AUDI, Seat, Skoda, Bentley, Lamborghini, VW light trucks

1998-2000 VW Group, Wolfsburg, executive director electronics strategy vehicles,

2000-2005 Shanghai Volkswagen, Shanghai/China, board member, deputy MD

SVW Sales Company, supervisory board

2005-2006 Autovision GMBH, Wolfsburg, member of the management Wolfsburg AG, member of the management, VW Bordnetze GmbH, chairman of the management

2007-2008 VW Group, Wolfsburg, TOP manager, lean administration

2009-2014 ConMoto Consulting Group, Munich, Senior Partner, two years in China

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Key projects

- Reorganization group purchasing in Europe and China
- Electronics strategy for an automotive group
- Restructuring of organizations and processes
- Reorganization program for an automotive group in China (Shanghai)
- M&A takeover of automotive manufacturer
- M&A sale of automotive supplier
- Business model development US market
- Localization process development China

Branch expertise

- Automotive and automotive supply industry
- Railway industry
- IT industry
- Electronics industry
- Service sector
- Public private partnership



"White Magnolia Award" of Shanghai



BIO Joerg Blecker (1/2)

Joerg Blecker is an internationally experienced consultant, executive in general management, procurement and strategy as well as in supervisory board positions. He has proven strong communications and negotiation skills, strategic thinking and implementation, and leadership.

He is highly experienced in growth strategies, increasing efficiency, and business model development combined implementing these in operations in Germany, China, and the USA. P&L responsibility for 3 companies in the board of management, one as CEO. He designed a worldwide vehicle electronic strategy for VW group and has international hands-on M&A experience.

Joerg Blecker has extensive and longstanding professional and personal networks in the automotive (OEM and supplier), IT, electroncis and service industries and in business and consulting organizations in Germany, China, the USA, and Europe.

He starts his career in the information technology industry at IBM and holds various positions for nearly one decade in purchasing, sales & marketing and software development. After this engagement he continues his professional way in the automotive industry for two decades within the Volkswagen group. He leads the worldwide purchasing organization for vehicle electric/electronics throughout the various Volkswagen brands at the group headquarters.

BIO Joerg Blecker (2/2)

From 2000 to 2005 he holds the position as deputy managing director and commercial executive vice president of the Chinese automotive market leader Shanghai Volkswagen Co. Ltd. He developed and implemented successfully a restructuring program in order to strengthen the company's competitiveness after China´s entry into the WTO in 2002. He was advisory board member in the VW Sales & Marketing company in China.

After his assignment in Asia he successfully sold a group subcompany with approx. 11.000 employees around the world and negotiated subsidies for a newly local car production in the USA within a site selection process.

Joerg was awarded by the Computerworld Smithsonian Program, Washington/USA, for his achievements of the vehicle electronics strategy, honored by the government of Shanghai with the white magnolia award and held a guest professorship at the Tongji University in Shanghai until 2011.

From 2009 to 2014 he acts as a Senior Partner of the ConMoto Consulting Group GmbH in Munich and developed The automotive and China operation.

Since 2015 he runs his own consulting business.



Your contact

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